



DISCOVERY CALL RECAP - FAMILY MONTH 2020

FAMILY VALUES

Family

CURRENT GOALS WITH MONEY

Retirement eventually

Kids savings - have flexibility

Others

WHAT YOU'RE LOOKING FOR IN AN ADVISOR

Someone to build an actual financial plan - not sell an insurance product

Someone to guide on how much to be saving for retirement

Someone to give investment advice on how to be invested

WHAT FIDENT WOULD FOCUS ON RIGHT AWAY

Review current free cash flow

Compile a complete net worth picture

Discuss the most appropriate ways to be saving for various goals

Evaluate insurance needs and coverage (home/auto, life, liability, etc.)

Do a current tax review and projected future tax liability comparison

Identify best ways to allocate cash-flow

Review current investment and level of appropriateness

ESTIMATED PLANNING FEE

\$2,500 - \$3,500

CURRENT STATUS / NEXT STEPS

Will wait to hear back from you on when/if it makes sense to move forward.

Added to weekly Fident Friday letter list

